



Authorised TMT First Partner

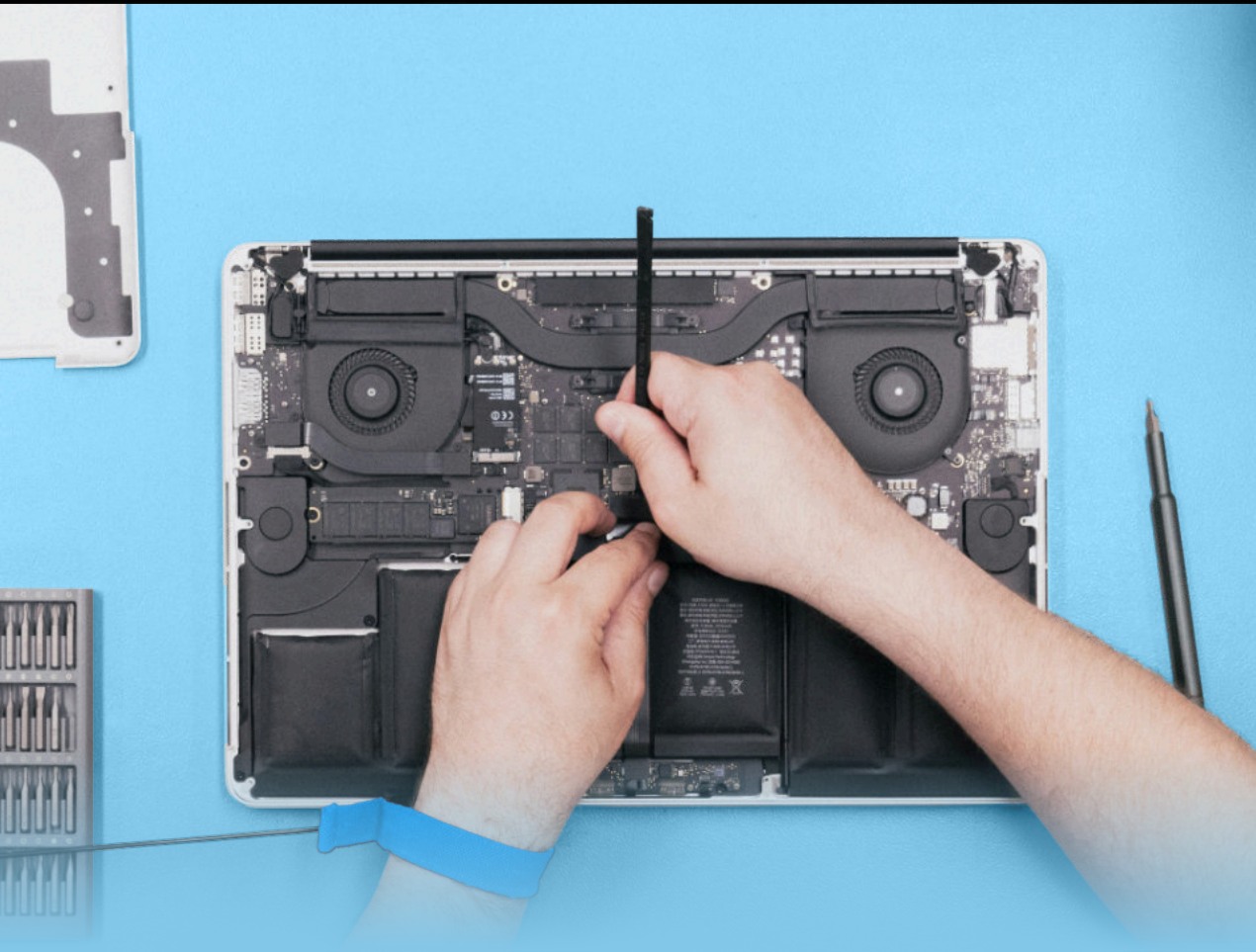
Introducer Programme





Introduction

Since 2006 TMT First has been at the forefront of the circular tech economy, becoming one of the UK's leading tech repair companies. We specialise in mobile phone, tablet and laptop repairs, buyback of old and obsolete tech, certified data wiping and eco-friendly destruction of all IT equipment.

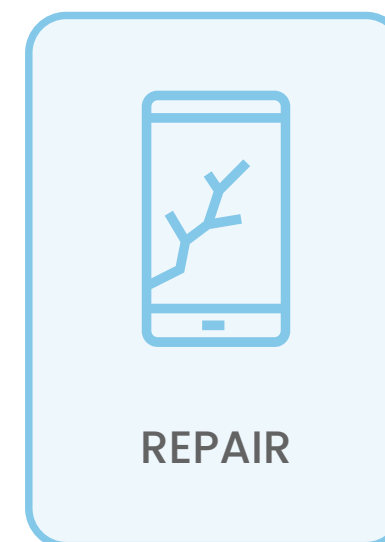


By becoming an Authorised TMT First Introducer you can provide your clients with services that reduce costs or free up capital, deliver data security and sustainable device lifecycle management.



TMT Services

We are specialists in all areas of the secondary tech market, covering the lifecycle of devices and equipment. Our clients include insurers, distributors, retailers, the Emergency Services and bluechip organisations.



REPAIR



BUYING
& SELLING



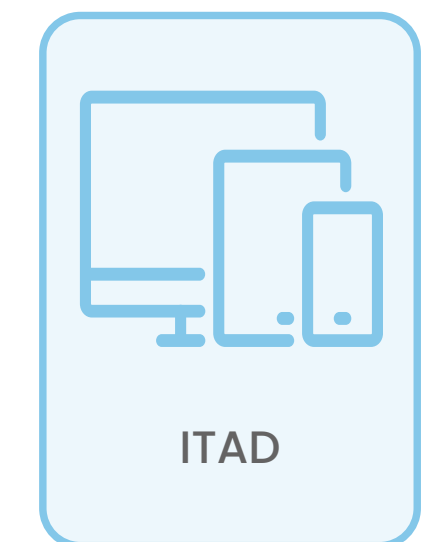
PROCESSING



SECURITY
& DISPOSAL



SERVICE
AGREEMENTS



ITAD

Benefits to Authorised TMT First Introducers

There are several real benefits when you become a TMT First Introducer. These include:

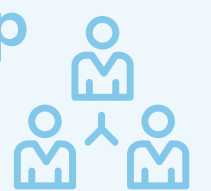
Commercial

When you introduce a new client to TMT First we will agree a commercial compensation package. So your organisation will generate incremental profit by way of an introduction!



Enhanced Customer Relationship

Saving your clients money and improving the service they receive can only have a positive effect on your relationships. Elevate your position from supplier to business partner.



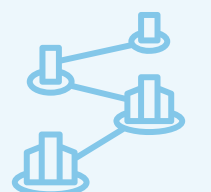
Engagement

Your position as a TMT First Introducer gives your business another reason to engage with clients and build your relationships. Especially beneficial where you have minimal client contact.



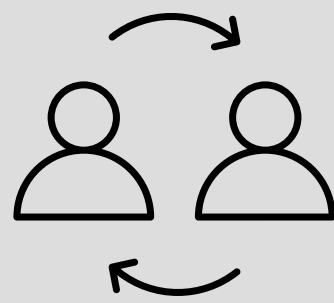
New Business

Not just from existing clients but from referrals. Expand your potential client base by offering a new service that opens a door to organisations that need tech support.



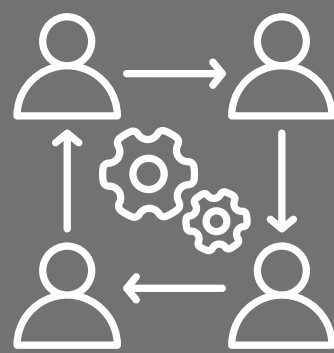
How Does It Work?

Becoming a TMT First Introducer is designed to be flexible for your organisation, you choose the level of control to suit.



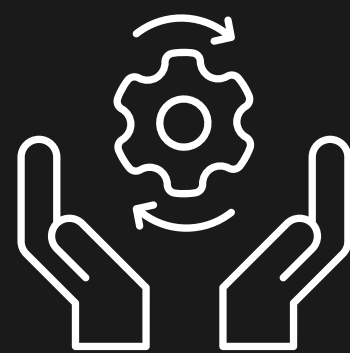
Simple Introducer

Remarket TMT First services to your customers. Engagement is conducted directly between the customer and TMT First, requiring no input from the Introducer. The commercial relationship is between TMT First and the customer. TMT First provides regular reporting and commercial statements to the Introducer.



Arm's Length Introducer

You manage all the introductions individually, brokering any calls or meetings. There may be partial TMT First integration into your systems and invoicing may be done by either TMT First or the Introducer. We're flexible!



White Label Introducer

TMT First sit behind the introducer, providing a service to your customers but with very little or no visibility. The introducer manages the customer end to end, using tools including TMT Connect to access services, reporting, statements and more. The invoicing relationship is between TMT First and the Introducer.



You're Fully Supported

Whatever level of Introducer relationship suits your organisation, you will be fully supported with dedicated account management, regular reviews and reporting, training and support. We understand our services are not your core business – so making the process as seamless as possible is our priority.

Why TMT First?

At TMT First we appreciate recommending a third party to your clients is putting your reputation on the line. We don't take that lightly and therefore want to assure you a partnership with TMT First is built on mutual values.



Repair Experts

We are accredited by Apple, Microsoft and Samsung to name a few of our direct relationships. Our technicians are highly trained and we have even launched our own apprenticeship.



Security First

Cyber Essentials Plus, ISO27001, Police-Assured Secure Facility, Certified Data Wiping, Police Vetted (NPPV2 FULL) and GDPR compliant.



Award Winning

In 2025 we have received the King's Award for Innovation in Enterprise and the Mobile Industry Awards 'Best Repair Service'.



Sustainable

We have a zero landfill policy, recycle all materials, ISO14001 and are committed to planting 1m trees. Our mission is, 'keeping technology alive for longer'.



Contact

'Authorised TMT First Partner - introducer programme'

Delivering clear benefits for our partners and their customers. To continue the conversation get in touch.

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Add me to your contacts

